

Number of Stores		Annual	Monthly	One-time Cost
Number of Stores (Dialup)	4			
Number Stores (DSL)	16			
Total Stores	20			
Typical Store(s) Current Financials				
Inside Inventory on hand @ Cost	\$1,120,000			
Annual Inside Sales		\$16,834,000	\$1,402,833	
Less Inside Cost of Sales		(\$11,834,302)	(\$986,192)	
Less Shrink		(\$505,020)	(\$42,085)	
Inside Gross Profit Before G & A		\$4,494,678	\$374,557	
Scott's POS Service				
Inside Inventory on hand -Reduced 40%	\$672,000			
Inside Annual Sales + 66%		\$27,944,440	\$2,328,703	
Less Inside Cost of Sales		(\$19,644,941)	(\$1,637,078)	
Less Shrink		(\$419,167)	(\$34,931)	
Inside Gross Profit		\$7,880,332	\$656,694	
Savings Due to Computer Assisted Ordering		\$480,000	\$40,000	
Inside Gross Profit Before G & A		\$8,360,332	\$696,694	
Scott's POS Service		\$147,348	\$12,279	
Cost of Internet Connection		\$11,760	\$980	
Dedicated POS Employee		\$22,704	\$1,892	
Additional G & A		\$181,812	\$15,151	
Gross Profit after Additional G & A		\$8,178,520	\$681,543	
Equipment and Setup Cos Amortized				
		3 Years	36 Months	Total Cost
Router for Dialups		\$867	\$72	\$2,600
Wireless Routers for DSL		\$480	\$40	\$1,440
Black Box		\$1,000	\$83	\$3,000
Scanners		\$1,667	\$139	\$5,000
Wireless Access Point		\$200	\$17	\$600
Handheld Data Terminal		\$16,000	\$1,333	\$48,000
Installation		\$2,000	\$167	\$6,000
Implementation & Training		\$6,667	\$556	\$20,000
Amortized Set up Cost 3/36		\$28,880	\$2,407	\$86,640
Less Reduction in Inventory		(\$149,333)	(\$12,444)	(\$448,000)
Net Amortized Cost		(\$120,453)	(\$10,038)	(\$361,360)
Net Gain				
		Annual	Monthly	
		\$3,804,295	\$317,025	