

Number of Stores	Annual	Monthly	One-time Cost
Number of Stores (Dialup)	2		
Number Stores (DSL)	8		
Total Stores	10		
Typical Store(s) Current Financials			
Inside Inventory on hand @ Cost	\$560,000		
Annual Inside Sales	\$8,417,000	\$701,417	
Less Inside Cost of Sales	(\$5,917,151)	(\$493,096)	
Less Shrink	(\$252,510)	(\$21,043)	
Inside Gross Profit Before G & A	\$2,247,339	\$187,278	
Scott's POS Service			
Inside Inventory on hand -Reduced 40%	\$336,000		
Inside Annual Sales + 66%	\$13,972,220	\$1,164,352	
Less Inside Cost of Sales	(\$9,822,471)	(\$818,539)	
Less Shrink	(\$209,583)	(\$17,465)	
Inside Gross Profit	\$3,940,166	\$328,347	
Savings Due to Computer Assisted Ordering	\$240,000	\$20,000	
Inside Gross Profit Before G & A	\$4,180,166	\$348,347	
Scott's POS Service	\$75,468	\$6,289	
Cost of Internet Connection	\$5,880	\$490	
Dedicated POS Employee	\$22,704	\$1,892	
Additional G & A	\$104,052	\$8,671	
Gross Profit after Additional G & A	\$4,076,114	\$339,676	
Equipment and Setup Cos Amortized			
	3 Years	36 Months	Total Cost
Router for Dialups	\$433	\$36	\$1,300
Wireless Routers for DSL	\$240	\$20	\$720
Black Box	\$500	\$42	\$1,500
Scanners	\$833	\$69	\$2,500
Wireless Access Point	\$100	\$8	\$300
Handheld Data Terminal	\$8,000	\$667	\$24,000
Installation	\$1,000	\$83	\$3,000
Implementation & Training	\$6,667	\$556	\$20,000
Amortized Set up Cost 3/36	\$17,773	\$1,481	\$53,320
Less Reduction in Inventory	(\$74,667)	(\$6,222)	(\$224,000)
Net Amortized Cost	(\$56,893)	(\$4,741)	(\$170,680)
Net Gain			
	Annual	Monthly	
	\$1,885,668	\$157,139	