

Number of Stores		Annual	Monthly	One-time Cost
Number of Stores (Dialup)	20			
Number Stores (DSL)	80			
Total Stores	100			
Typical Store(s) Current Financials				
Inside Inventory on hand @ Cost	\$5,600,000			
Annual Inside Sales		\$84,170,000	\$7,014,167	
Less Inside Cost of Sales		(\$59,171,510)	(\$4,930,959)	
Less Shrink		(\$2,525,100)	(\$210,425)	
Inside Gross Profit Before G & A		\$22,473,390	\$1,872,783	
Scott's POS Service				
Inside Inventory on hand -Reduced 40%	\$3,360,000			
Inside Annual Sales + 66%		\$139,722,200	\$11,643,517	
Less Inside Cost of Sales		(\$98,224,707)	(\$8,185,392)	
Less Shrink		(\$2,095,833)	(\$174,653)	
Inside Gross Profit		\$39,401,660	\$3,283,472	
Savings Due to Computer Assisted Ordering		\$2,400,000	\$200,000	
Inside Gross Profit Before G & A		\$41,801,660	\$3,483,472	
Scott's POS Service		\$722,388	\$60,199	
Cost of Internet Connection		\$58,800	\$4,900	
Dedicated POS Employee		\$22,704	\$1,892	
Additional G & A		\$803,892	\$66,991	
Gross Profit after Additional G & A		\$40,997,768	\$3,416,481	
Equipment and Setup Cos Amortized				
		3 Years	36 Months	Total Cost
Router for Dialups		\$4,333	\$361	\$13,000
Wireless Routers for DSL		\$2,400	\$200	\$7,200
Black Box		\$5,000	\$417	\$15,000
Scanners		\$8,333	\$694	\$25,000
Wireless Access Point		\$1,000	\$83	\$3,000
Handheld Data Terminal		\$80,000	\$6,667	\$240,000
Installation		\$10,000	\$833	\$30,000
Implementation & Training		\$6,667	\$556	\$20,000
Amortized Set up Cost 3/36		\$117,733	\$9,811	\$353,200
Less Reduction in Inventory		(\$746,667)	(\$62,222)	(\$2,240,000)
Net Amortized Cost		(\$628,933)	(\$52,411)	(\$1,886,800)
Net Gain				
		Annual	Monthly	
		\$19,153,312	\$1,596,109	